

2012

ANNUAL REPORT



REACHING NEW HEIGHTS

COCA: SERVING CONSTRUCTION

The Council of Ontario Construction Associations (COCA) is a federation of construction associations, the largest and most representative group of Industrial, Commercial, Institutional (ICI) and heavy civil construction employers in the province. Our member organizations represent more than 10,000 construction employers who employ upwards of 400,000 workers.

COCA brings the concerns of our members to the attention of Queen's Park and is committed to working with the government to ensure that Ontario's legislative landscape is one in which our industry can grow and prosper.

A History of Success

COCA was created at the behest of then Premier Bill Davis to act as a single voice for the ICI and heavy civil sectors of the construction industry in dealings with Queen's Park. In 1975 more than 20 associations came together as the Council of Ontario Contractors Associations. By 1985, the growing organization took steps to become independent with its own staff, mandate and offices. That same year, the name was changed to the Council of Ontario Construction Associations.

More than 35 years after its inception, COCA can look back on very significant achievements for the construction industry. Just a few of these include:

- In 2012, COCA successfully lobbied for a special WSIB premium rate for Executive Officers and the new Rate Group 755 for EOs was established with a reduced rate
- COCA advocated for the WSIB to develop a plan to eliminate their unfunded liability and achieve 100% funding within 15-20 years. The government established a regulation that requires the WSIB to achieve full funding by 2027
- The efforts of COCA and our industry partners resulted in the first changes to the Construction Lien Act in 20 years, included in Bill 68, Open for Business Act, 2010
- COCA successfully advocated for a consultation on further substantive reforms to the Construction Lien Act by the Attorney General's office, and participated in Opposition hearings on the Act, convened as a result of COCA's advocacy efforts and those of our partners
- COCA secured one of only three employer positions on the Expert Panel assisting Mr. Tony Dean in a comprehensive review of Ontario's occupational health and safety prevention and enforcement system with the appointment of COCA 1st Vice-Chair Domenic Mattina
- COCA assisted in the development of draft policies for Bill 119, Mandatory Coverage Legislation
- COCA played a key role in the construction industry winning an exemption for a single Executive Officer in every construction office under Bill 119
- COCA was a key proponent of Safety Groups to assist smaller companies
- COCA led a group of associations to secure a new Limitations Act in 2002 which again saved contractors millions and protects against lawsuits after 15 years
- COCA secured a reduction in the industry's liability at WSIB of \$2.2 billion in 1999 which saved contractors millions of dollars in fees
- COCA played a key role in the 1997 reform of workers' compensation laws that resulted in the creation of the Workplace Safety & Insurance Board
- In the mid 90's, COCA helped lead a coalition of associations to lobby for more "normal" workplace legislation regarding labour laws, training and scrapping of the wasteful Workplace Safety Agency
- In 1985, COCA secured a decision from the Ministry of Finance that saved millions of dollars for those who erect temporary structures
- In 1983, COCA convinced all parties to pass a new Construction Lien Act

COCA was founded as and remains an organization funded by voluntary contributions from member associations. Volunteers contribute thousands of hours every year to provide information, advice and governance to our organization. COCA's successes are a direct reflection of the industry's commitment to action.

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COCA 2012 Members

Local Mixed Associations

- Barrie Construction Association
- Construction Association of Thunder Bay
- Grand Valley Construction Association
- Hamilton-Halton Construction Association
- London & District Construction Association
- Sarnia Construction Association
- Sault Ste. Marie Construction Association
- Sudbury Construction Association
- Toronto Construction Association
- Windsor Construction Association

Prime Contractor/Builder Associations

- Canadian Farm Builders' Association – Ontario Division
- Ontario Association of Demolition Contractors
- Pipe Line Contractors Association of Canada
- Toronto & Area Road Builders' Association
- Utility Contractors' Association of Ontario

Provincial Mixed Trade Associations

- Merit OpenShop Contractors Association of Ontario
- Progressive Contractors Association of Canada - Ontario

Trade Associations

- Acoustical Association of Ontario
- Architectural Glass & Metal Contractors of Ontario
- Association of Millwrighting Contractors of Ontario
- Electrical Contractors Association of Ontario
- Interior Systems Contractors Association of Ontario
- Ontario Industrial Roofing Contractors Association
- Ontario Masonry Contractors' Association
- Ontario Painting Contractors Association
- Reinforcing Steel Institute of Ontario
- Resilient Flooring Contractors Association of Ontario
- Terrazzo Tile & Marble Guild of Ontario Inc.

Associate Members

- Sherrard Kuzz LLP

COCA GOVERNANCE 2012

Executive Committee



Chairman
Don Gosen
Gosen Electric –
Grand Valley Construction
Association



Past Chairman
Dan Lancia
Holaco Installations Limited
– Electrical Contractors
Association of Ontario



1st Vice Chairman
Domenic Mattina
Mattina Mechanical
– Hamilton Halton
Construction Association



2nd Vice Chairman
Gary Van Bolderen
Dutch Masters
Construction Services –
Canadian Farm Builders
Association



Treasurer
Robert LeChien
Association of Millwrighting
Contractors of Ontario

Directors at Large



Ron Johnson,
Interior Systems
Contractors Association



Martha George
Grand Valley Construction
Association



John Mollenhauer
Toronto Construction
Association



Eryl Roberts
Electrical Contractors
Association of Ontario

Directors

John Blair
Ontario Masonry Contractors' Association

Barry Brown
Utility Contractors Association of Ontario

Joseph DeCaria
Acoustical Association of Ontario

Doug Duke
Toronto & Area Road Builders Association

Barrie Eon
Architectural Glass & Metal
Contractors Association

John Harris
ProAble Hardware Specialties Inc.
– London & District Construction
Association

Roger Hubbard
Art Mould Plastics Ltd. –
Reinforcing Steel Institute of Ontario

Harold Lindstrom
Construction Association of Thunder Bay

Jim Lyons
Windsor Construction Association

Don Marks
Ontario Industrial Roofing
Contractors Association

Craig Moore
Ontario Association of Demolition
Contractors

Andrew Pilat
Sarnia Construction Association

Sean Reid
Progressive Contractors Association
of Canada – Ontario

Denis Shank
Sudbury Construction Association

Gordon Sproule
Sproule Specialty Roofing Ltd. –
Merit OpenShop Contractors
Association of Ontario

Anita Stacey
Cowden Woods Design Builders Ltd. –
Barrie Construction Association

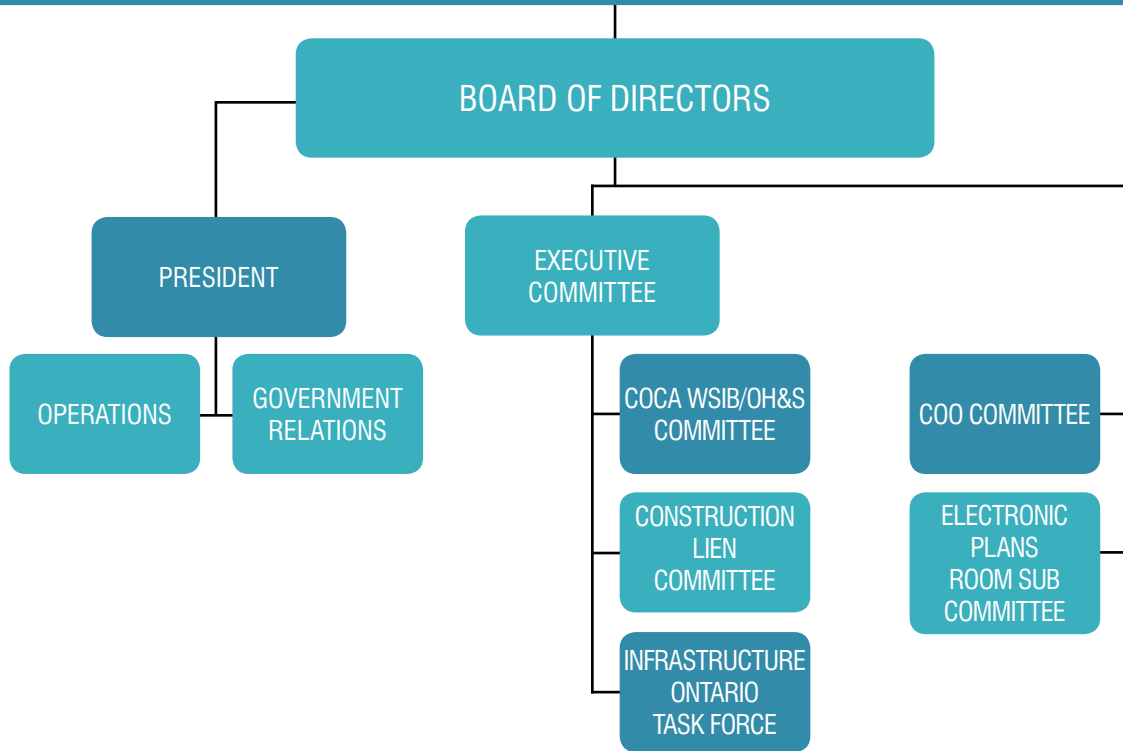
David St. Louis
Terrazzo, Tile & Marble Guild of Ontario

Rick Thomas
Sault Ste. Marie Construction Association

Chris Welch
Flynn Canada –
Toronto Construction Association

COCA ORGANIZATIONAL STRUCTURE & STAFF

COCA MEMBER ASSOCIATIONS



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COCA Staff 2012 (left to right):

Ashley De Souza, Vice President, Policy & Government Relations
Ian Cunningham, President
Sue Ramsay, Operations & Communications Manager

COCA BOARD OF DIRECTORS 2012



Standing left to right: Barry Brown, Roger Hubbard, Harold Lindstrom, Gary Van Bolderen, Don Marks, Denis Shank, David St. Louis, Rick Thomas, Jason Adams and Jim Lyons. Seated left to right: Eric Lewis, Mike O'Connor, Anita Stacey, Don Gosen, Domenic Mattina, Martha George, Robert LeChien and John Harris. Not pictured: John Blair, Joseph DeCaria, Doug Duke, Barrie Eon, Craig Moore, Andrew Pilat, Sean Reid, Gordon Sproule & Chris Welch.



Chief Prevention Officer George Gritzotis (centre) with COCA First Vice Chair Domenic Mattina and COCA President Ian Cunningham at COCA Annual General Meeting.



Outgoing Board Member and Former Chairman Jim Coates (centre) with First Vice Chair Domenic Mattina and Chairman Don Gosen.

DELIVERING THE 2012 BUSINESS PLAN

COCA delivered on a number of initiatives in the 2012 business plan including:

- Presented an Annual General Meeting with then newly appointed Chief Prevention Officer George Gritziotis as our keynote speaker
- Hosted our third annual Welcome to Construction Season reception at Queen's Park to keep COCA and our member issues top of mind with government officials
- COCA made submissions to the Ministry of Labour on the Prevention Council Draft Governance Framework, Prevention Starts Here materials and draft OEA/OWA regulations
- Supported Bill 8, *Ontario Underground Infrastructure Notification System Act*, 2012 which became law on June 19th
- Made a submission to the Standing Committee on Government Agencies "Regarding the Review of the Workplace Safety & Insurance Board"
- COCA hosted our fourth annual Construction Lobby Day at Queen's Park on September 24, 2012. Nine volunteer teams representing 16 member associations took part in meetings with the Premier's Office, 1/3 of Cabinet, MPPs from all parties and other senior officials. A total of 72 MPPs from all three parties participated in Construction Day
- COCA partnered with the Provincial Building and Construction Trades Council of Ontario to make a joint management labour submission to Infrastructure Ontario to address concerns around strengthening IO procurement and health and safety processes
- COCA co-hosted a political fundraiser with the Provincial Building and Construction Trades Council of Ontario for House Speaker the Honourable Dave Levac
- Lobbied for the elimination of the WSIB's Unfunded Liability within 15-20 years; the government has committed to full WSIB funding by 2027
- Following the announcement of Bill 119 which will require all construction executive officers have WSIB coverage, COCA lobbied for the creation of a discounted rate for construction Executive Officers. Rate Group 755 – Non-exempt Partners and Executive Officers in Construction was established and it will have a discounted rate of \$0.21.
- Continued our member outreach program visiting with 15 member associations, some on multiple occasions, as well as meeting with a number of non-member associations throughout the year



Identify & Confirm Issues

The Board of Directors will identify and confirm COCA's public policy priorities for the year. Current priorities are:

- *Construction Lien Act* reform
- Improving Ontario's occupational health and safety system
- Ensuring WSIB reforms produce a sustainable workers compensation system that serves as a competitive advantage for Ontario
- The pursuit of Prompt Payment legislation – COCA will work closely with the NTCCC to develop and execute a government relations plan designed to put prompt payment legislation in place in Ontario

Additional priorities will be identified and confirmed as they arise. Particular attention will be paid to identifying issues that help COCA align itself with other industry players.

Backgrounders and talking points will be developed for each priority issue to ensure a common understanding of the issue and a common message. These documents will be circulated to the membership with regular updates.

Events at Queen's Park

COCA will organize the annual Welcome to Construction Season reception at Queen's Park in June 2013 and the annual Construction Day at Queen's Park in September 2013.

Government Outreach

COCA staff will meet as often as necessary with Ministers and senior staff in priority Ministries. Positive working relationships will be further developed with key officials as well as their corresponding opposition critics and senior staff.

Partnerships

COCA will strike committees, task forces and form alliances as necessary to develop and advance priority issues.

At the request of the Chief Prevention Officer, COCA will establish a Construction CEO's Forum to offer advice to the Prevention Office.

Election Readiness

COCA will prepare and mobilize COCA's network of construction associations for a general election. Member associations will be provided with materials and advice to get the industry's issues and solutions into the public dialogue during the campaign.

Communications

COCA will continue to keep the membership well informed through established communications vehicles. New in 2013 will be a monthly Government Relations Update circulated at the end of each month highlighting meetings and discussions with the government and its agencies.

Membership Engagement & Outreach

- COCA will solicit feedback from the membership by short survey at least twice
- Informational presentations will take place during Board of Directors meetings twice per year and may include visits from Ministers

Membership Recruitment

COCA will engage a professional facilitator to help better identify and communicate the organization's Member Value Proposition. The Board of Directors will be directly involved in the process. COCA staff and Executive Committee members will implement the Membership Retention and Development Strategy that will be an output of the exercise.

Revenue Generation

COCA will strike a committee to identify and investigate potential opportunities to generate non-dues revenue.

CHAIR'S PROFILE

Don Gosen was elected COCA Chairman on February 23, 2012 and is completing his first year as Chair. He joined the COCA Board in 2008 and the Executive Committee in 2009.

Don took over the family business, Gosen Electric from his father in 1976 – earning certification first as a Journeyman Electrician and later as a Red Seal Master Electrician. Don is also a graduate of Civil Engineering Technology from Conestoga College.



Don Gosen

A strong believer in community and industry involvement Don has served as a volunteer in a number of organizations; the Sanctuary Refurbishing of Benton Street Baptist Church, the Ontario Electrical League (Past Chair), the Electrical Contractor Registration Agency, the Grand Valley Construction Association (past Chair), the Waterloo Region Board of Education, the Heart and Stroke Foundation and the Vintage Road Racing Association.

Among Don's many awards and recognitions include the GVCA Award of Excellence (2002), the Minister's Apprenticeship Employee Recognition Award (2007), the Conestoga College Distinguished Alumni Award (2009) and the Award of Excellence from the Waterloo Region Board of Education (2009).

In 2009 Don had the honour of being an Olympic Torch Bearer.

Don's passions extend well beyond community and industry involvement – all the way to Speedway and Road Racing! Don's ride is a Ducati 900.

Excitement has always been a hallmark of COCA and as I look back on the first year of my two year term as Chair, I can say with confidence 2012 was no exception.

For me, much of that excitement came from my role as the leading Ambassador for COCA, which is an important part of my job as Chair. With the assistance of members of the Executive Committee and Board of Directors, with support from the COCA staff team and with the assurance that COCA's long, rich and successful history provides, I've taken every opportunity to explain the high value of membership in our provincial federation.

It's instructive from time to time to look back on the origins of COCA. The organization was formed in 1975 to serve as the single point of contact between the management side of the construction industry and the government of Ontario. At the time, the industry was speaking with many conflicting voices and achieving little headway in improving the business environment in the Province. No single association, no matter how prominent or well-funded, was able on its own to influence the government to take the necessary steps to support our industry. Almost forty years later, COCA remains the largest and most representative advocate for the non-residential construction sector whose voice is respected and listened to in every corner of Queen's Park. If we are to have the same relationship with government as all other industries in Ontario, our Construction Industry must speak with one voice and COCA is our best vehicle for doing this effectively.

But enough history. Let's look forward to the year ahead when interacting with the government will undoubtedly bring new challenges. At COCA, we will be looking for ways to protect and improve the business environment. We need to smooth out the path for the business of construction and government must take on the role of an industry partner rather than a stumbling block. Our government needs to be more supportive and less of an expensive hurdle blocking the road to success.

The environment that we will be working in will be noisy and confusing. First, there's the rancorous partisanship that's characterized the Legislature over the last few years. Then, there's the influence of the well-funded special interests. Add to that a media that chooses to sensationalize rather than provide balance. This circus-like environment can appear to ignore the needs of real people and the principles of fairness, hard work and equality of opportunity seem to get left behind.

None-the-less, I've had the privilege of meeting and working with many hardworking and dedicated MPPs over the past few years from across the political spectrum. I believe if we participate, make our industry's views known, and elect good people, then we'll get the government we deserve and I like the sound of that.

COCA's many and significant successes over the past year are outlined in some detail in other parts of this annual report. It has been my honour to serve as Chair and watch over all the hard work that's led to these achievements, so before signing off I wish to thank our network of volunteers and to acknowledge the advice, support and encouragement that has been given to me.



PRESIDENT'S REPORT

This report highlights some of the important events and happenings that shaped the life of COCA as an association in 2012.

Most readers will know that COCA is the largest and most representative advocate for the non-residential construction sector in Ontario. The primary focus of our work is the development of sound and practical public policy solutions that support success in our industry. And, while we are politically non-partisan, we work in an environment that is highly politically charged. Here's a brief description of the quite eventful political environment of 2012.



Ian Cunningham

For starters, the Ontario general election of October 6, 2011 framed much of COCA's government relations activities through 2012. The election had reduced the eight year old Liberal majority government to minority status (53 seats in the 107 seat Legislature). As a result, the PCs (37 seats) and the NDP (17 seats) won greater influence not only in the Legislature but also on Legislative Standing Committees where Bills are reviewed before they become law. So, following the election COCA fully engaged the opposition parties and met with all new MPPs to introduce them to our provincial federation. The adjustment to minority government proved to be challenging for the Liberals.

The by-elections in September, caused by the resignations of long serving Tory member Elizabeth Witmer (to be appointed Chair of the WSIB) in Kitchener-Waterloo and Liberal stalwart Greg Sorbara in Vaughan drew tremendous interest and speculation but turned out to be much ado about nothing. The Liberals retained the safe Vaughan seat but failed to win the Kitchener-Waterloo riding they coveted (it switched from PC to NDP). Liberal victories in both ridings would have restored a Liberal majority government but it was not in the cards and the change to the composition of the Legislature was of little consequence with the PCs down one seat to 36 and the NDP up by one to 18.

Then towards the end of the year, with his government under attack for mismanagement at the ORNGE air ambulance agency and for the cancellations of two politically sensitive power plants, Premier McGuinty hit the reset button, prorogued the Legislature and to the surprise of many announced that he would be retiring once his party selects its new leader. At time of writing, seven candidates are competing for the job and a new leader/Premier will be selected at a delegated convention at the end of January 2013. The last few months of the year were

characterized by uncertainty with a lame duck Premier, the governing party consumed with a leadership contest, and a shuttered Legislature. This was the political environment in which we worked in 2012.

At our AGM in February, Don Gosen was elected as our new Chair, succeeding Dan Lancia, who had served in the role for three years. Don has shown himself to be an experienced and committed leader with an engaging collegial style that has served COCA extremely well through many challenging issues and debates.

Also at the AGM, amendments to the bylaws were approved that provide for an expanded Executive Committee. They allow the Board to round out the composition of the Executive Committee by appointing others who have competencies and backgrounds that complement those of the Chair, Vice Chairs, Past Chair and Treasurer and who provide additional "horsepower". The success of the one year trial that preceded the approval of these amendments continued through 2012 and the Executive Committee was very productive.

At the beginning of the year, following our normal practice, the Board of Directors confirmed our public policy priorities for the year as: i) Construction Lien Act reform; ii) pursuit of prompt payment legislation; iii) reform of the WSIB; iv) occupational health and safety reform and the implementation of the Dean Report recommendations. The Government Relations Report that also appears in this Annual Report will summarize the significant headway we made in these areas during the year.

The Board also struck an Infrastructure Task Force to study and make recommendations with regard to the procurement and operating practices of Infrastructure Ontario and its

concessionaires. Members of that Task Force worked with representatives of the Building Trades to develop a joint submission on matters of common concern which was presented to the Minister of Infrastructure and to the CEO of Infrastructure Ontario. As a result, new local knowledge provisions were added to IO's procurement policies.

COCA greeted the long awaited publication of the report of the WSIB's funding review *Funding Fairness* quite favorably. The author of the report, Professor Harry Arthurs, took the advice of COCA and others, recommending that the WSIB become fully funded within 20 years. Following the release of the report COCA has been in regular contact with the WSIB to consult on many of Arthurs' recommendations.

The creation of the Ontario College of Trades is an issue that has been particularly controversial in the construction industry in 2012. Members will know that COCA has been engaged in all of the processes that led to the creation of the OCoT dating back to the appointment of Tim Armstrong in 2007, the subsequent Whittaker Report in 2008 and Bill 183 *The Ontario College of Trades and Apprenticeship Act 2009*. In 2010 it became apparent that COCA members had strong and conflicting views with regard to the benefits such a self-regulating organization for the trades might deliver. At that time it was determined that we should not take a position for or against the College but should monitor developments closely and keep the membership well informed. In 2012 the idea of the College began to grow roots as the OCoT staffed-up and began conducting reviews of journey-person-to-apprentice ratios in various trades. Throughout the year we provided the membership with regular updates and in September hosted a forum featuring OCoT Chair Ron Johnson making a presentation in favour of the College and Sean Reid, the leader of the Stop the Trades Tax coalition, speaking against. Interestingly, both Johnson and Reid strongly support COCA's position in the College controversy.

PRESIDENT'S REPORT

On the health and safety front, COCA worked with the IHSA to introduce and promote the new (to Ontario) Certificate of Recognition (CoR) program to the membership. The CoR curriculum, which is offered in every other province, was adapted for Ontario's regulatory environment, was piloted with approximately 40 construction companies and by the end of the year 18 companies were certified. CoR is the recognized standard for health and safety management excellence in construction across Canada and we're pleased it's now available to Ontario companies.

Also during the year we worked closely with Ontario's new Chief Prevention Officer, George Gritziotis, providing advice with regard to the establishment of his Prevention Secretariat and the implementation of the recommendations of the Dean Report.

One of the highlights of the year was our Construction Day at Queen's Park on September 24th. The images of Construction Day that appear in this publication tell a much better story than my words ever could so suffice it to say it was a huge success and we met every objective.

I would be remiss if I did not mention the change that took place on our staff Team. In April, our Vice President of Government Relations, David Zurawel, resigned and took on an important challenge as Director of Stakeholder Relations in the new Prevention Secretariat at the Ministry of Labour. In his four and a half years with COCA, David contributed in many important ways to the success of our organization for which we are grateful and we're pleased to be working with him in his new role.

Ashley De Souza, a U of T public policy grad whose resume includes seven years working in various senior roles with David

Caplan when Caplan was Minister of Public Infrastructure Renewal, Minister of Health and Long-Term Care and as a backbench government member, was hired to succeed David. Although working on the association side was new to Ashley, he hit the ground running and it didn't take him long to demonstrate his abilities.

We also said goodbye to other old friends and colleagues and welcomed some new ones too. With the election of new Officers at our February AGM, for the first time in more than a decade Jim Coates, who had served more than capably as Past Chair, Chair and as a Director, was no longer on our Board. Also, in December Mike O'Connor retired after serving as Executive Director of the Toronto Area Road Builders Association for 15 years. Mike was succeeded by Doug Duke who arrives at TARBA with considerable association experience with the Hamilton-Halton Homebuilders Association. In addition, September saw Derek Smith leave the London District Construction Association to return to the trenches of construction and David Baxter, who has strong connections in the London community and experience in the area's telecom sector, was hired as the new ED. We wish Jim, Mike and Derek well and warmly welcome Doug and Dave to our network.

Over the past twelve months we've earned considerable successes in our advocacy efforts to make life better for the hard working contractors we represent. None of it would have been possible without the skillful guidance of an experienced Chair, an engaged Executive Committee and Board of Directors and a highly competent staff team. As COCA's President and Chief Operating Officer, I am grateful for their leadership, advice, understanding, encouragement and support. It's a privilege to work with such a fine team to support our members.

As 2012 comes to an end, without question the political landscape has been significantly altered. To say there's never a dull moment in minority governments would be an understatement.

COCA, first and foremost, has been actively pursuing and lobbying for our 3 core issues at Queen's Park:

1. *Construction Lien Act* Reform
2. Continuing the transformation at the WSIB
3. The need for Prompt Payment Legislation in Ontario



Ashley De Souza

However, 2012 started with much buzz and fanfare around the release of *The Drummond Report*. The report which was authored by former TD Bank chief economist Don Drummond looked at reforming Ontario's public services given the province's current economic and fiscal challenges. Drummond in his 540 page report made 362 recommendations on how to transform the way government operates and bring its finances back onto sound footing.

While most of his recommendations focused on health care and education, Drummond did make several recommendations on infrastructure:

- Fiscally speaking, public infrastructure is regarded as a double-edged sword
- "Built infrastructure depreciates over time, representing an inevitable but predictable draw on the government's fiscal position, ... Yet done properly, these assets improve the productivity of a jurisdiction and either create returns elsewhere (through greater tax revenue) or offset future opportunity costs (such as traffic congestion)."
- If properly leveraged, public infrastructure can be a key enabler of economic growth
- A variety of revenue generation measures should be explored (e.g. congestion charges, tolls, special levies, etc.) to facilitate expanding transit infrastructure
- Full-cost pricing for water and wastewater services is recommended as the equivalent of about half the \$72 billion in assets owned by municipalities must be renewed between 2005 and 2019
- "While a degree of 'catching up' has occurred, stable investment over the long term is more efficient and results in greater inter-generational fairness"
- Alternative Financing and Procurement (AFP) could be a useful tool

While Drummond's recommendations have been largely forgotten as the year progressed, government must not ignore the compelling arguments made in his report. Public infrastructure is not only a key enabler of economic growth, but if left unchecked or neglected can create tremendous opportunity costs in the future.

On the infrastructure file, COCA was encouraged to see that the Ontario government confirmed its commitment to infrastructure funding with \$35 billion over the next 3 years as part of the Province's 10 year plan. COCA had been

2012 GOVERNMENT RELATIONS REPORT

lobbying to preserve infrastructure funding as it is an economic driver that attracts investment to, and creates good paying construction jobs in the province. However, this year's budget did not commit to additional infrastructure funding beyond the 3 year period. It is absolutely imperative that the government continues to invest in infrastructure to not only support economic growth but to tackle the province's infrastructure deficit before it begins to spiral out of control yet again. COCA will continue to advocate for the government's commitment to long-term sustainable infrastructure funding.

As a result of a lot of feedback from contractors in Windsor and the Windsor Construction Association regarding procurement issues and barriers on the Windsor-Essex Parkway project, COCA embarked on a submission to Infrastructure Ontario (IO) on its current procurement strategy. As we began our due diligence, a partnership began to develop with the Provincial Building and Construction Trades Council of Ontario. We were able to find enough common ground to come together on a joint management-labour submission to IO to address the concerns we had regarding strengthening IO procurement and health and safety processes.

This submission formed the basis of our discussions with Minister of Infrastructure, Bob Chiarelli and his senior staff on COCA's Construction Day. Following up on the meeting with the Minister, a meeting was arranged with Infrastructure Ontario CEO, Bert Clark. IO is taking our advice in the submission into consideration for their next round of improvements to their processes. COCA will aggressively lobby for changes to IO's procurement process as outlined in the joint submission. In the last round of procurement process improvements, COCA was encouraged to see that Infrastructure Ontario has made changes to the Design-Build-Finance-Maintenance (DBFM) Request for Qualifications scoring system to include provisions to promote local construction knowledge and content. These new requirements will help ensure that using Ontario firms will be a key consideration for future Infrastructure Ontario AFP projects.

The WSIB file has been very active this past year as the Board and senior management continue with its transformational change within the organization. The long awaited report of the WSIB's Funding Review titled *Funding Fairness* was released in May. Professor Harry Arthurs, in his 188 page report, recommended the WSIB achieve 90-110% funding within 20 years to eliminate the current \$14.2B unfunded liability (UFL).

At the same time *Funding Fairness* was made public, the Minister of Labour announced a new regulation under the *Workplace Safety and Insurance Act*, to require the WSIB's insurance fund to reach sufficiency of 60 per cent funding in 2017, 80 per cent funding in 2022 and 100 percent funding by 2027.

COCA is pleased with the government's commitment to achieve full funding by 2027 and had been actively lobbying for the UFL to be eliminated within 15-20 years. COCA will continue to work closely with the WSIB to ensure construction employer interests are protected as recommendations from the Arthurs Review are implemented by the Board. We will continue to advocate that the WSIB provide fair compensation to workers while remaining financially sustainable in the long-term. A healthy workers' compensation system is needed to contribute to an improved business environment in Ontario to attract the new investments needed to create new jobs. COCA will also continue to lobby, on behalf of its members, to ensure that premium rate increases are kept at an absolute minimum.

Through our tireless lobbying efforts and the work of our WSIB Committee, COCA has enjoyed several successes on the WSIB front. With the implementation of Bill 119 that requires mandatory WSIB coverage for construction executive officers, COCA was able to successfully lobby for a special discounted rate for construction employers. Rate Group 755 – Non-exempt Partners and Executive Offices in Construction will have a discounted rate of \$0.21. This was a top COCA WSIB issue and we're pleased to see the WSIB heard the concerns of construction employers. COCA has also been very vocal in our conversations with the Board and with government officials at Queen's Park about the need for the WSIB to eliminate the 72 month lock-in provision and we are encouraged by the Minister of Labour's announcement to eliminate this provision through legislation.

COCA was also happy to congratulate former MPP Elizabeth Witmer as the new Chair of the WSIB in May. Mrs. Witmer has brought a thoughtful and balanced approach to her new role and to the Board as a whole. COCA has been delighted to work with Mrs. Witmer through two of her four Chair's Advisory Committees (construction and industry) and we look forward to continuing the respectful dialogue as the WSIB looks at implementing many of Professor Arthurs' recommendations.

It has been a year since the Government appointed George Gritzotis, Chief Prevention Officer (CPO), and mandated the transition of prevention services from the WSIB to the Ministry of Labour. Funding for prevention-based programs like Safety Groups have been continued for 2013 as the Chief Prevention Office conducts a review of all prevention-based programs. The government also appointed a Prevention Council to provide strategic level advice to the CPO. While COCA was extremely disappointed that a construction employer was not appointed to the Council, COCA is eager to work with the CPO to identify prospective construction employers who would be able to sit on the Council when the next vacancy opens up. COCA will continue to monitor developments at the Prevention Council as work begins on the development of an integrated occupational health and safety strategy for workplaces.

This past September, COCA held its 4th Annual Construction Day at Queen's Park. This year's event was our biggest to date with a jam packed agenda throughout the day. The day began with a breakfast with Frank Klees, MPP for Newmarket-Aurora who presented his ideas on infrastructure renewal, followed by Question Period in the Speaker's Gallery with the COCA delegation being recognized from the floor of the Legislature by all three parties. During a luncheon address, Taras Natyshak MPP for Essex praised the good paying jobs that construction has to offer and COCA members enjoyed a visit with NDP Leader Andrea Horwath.

In the afternoon, nine volunteer teams representing 16 COCA member associations took part in meetings with the Premier's office, 1/3rd of Cabinet, MPPs from all political parties and other senior officials. Meetings were focused on COCA's 3 core issues: *Construction Lien Act* Reform, the need for Prompt Payment legislation in Ontario and continuing the transformation at the WSIB. The day was capped off with our now infamous stakeholder reception for our members, elected officials and staff. In total, 72 MPPs from all three parties participated in COCA's 4th Annual Construction Day.

Although all 3 issues were discussed at great length throughout the day, legislators definitely left Construction Day with the words "Prompt Payment" on the tips of their tongues. COCA, both at Construction Day and throughout the year, has effectively laid the foundation among "politicos" at Queen's Park for the introduction of prompt payment legislation in the Legislature.

Among the many delegations meetings at Construction Day, COCA's meeting with the Attorney General John Gerretsen, and his senior staff, stands out as the most surprisingly positive. Unlike the other Construction Day meetings, the meeting with Minister Gerretsen focused on one topic and one topic only, the need to modernize Ontario's old and outdated *Construction Lien Act*; to bring the *Act* into the 21st century and to ensure that contractors receive the holdback funds that they are due in a timely way for work that has been completed. Gerretsen seemed to understand the shortcomings and unfairness of the existing statute and committed to taking a serious look at it. COCA has and will continue to aggressively push for a much needed reform of the almost 30 year old *Construction Lien Act*.

To top off a very busy and eventful year at Queen's Park, Premier Dalton McGuinty in an unprecedented move called an emergency liberal caucus meeting in October to announce he had prorogued the Legislature and offered his resignation as Premier of Ontario and Leader of the Ontario Liberal Party. McGuinty had been leader of his party for 16 years, of which 9 were as Premier of Ontario. He will stay on as Premier until the governing Liberals elect a new leader at the end of January 2013 and will subsequently stay on as MPP for Ottawa South until a general election is called. In any event, a General Election is expected for the spring of 2013, or next fall at the very latest. COCA will continue to lobby all 3 parties for commitments on our core priorities: *Construction Lien Act* reform, prompt payment legislation and continuing the transformation at the WSIB.

Needless to say 2012 has been an extremely busy year for COCA with plenty on the government agenda that both directly and indirectly affects construction employers and the industry as a whole. As we look ahead to 2013 with the minority government still intact, a new Premier to be sworn-in at the end of January and another general election on the horizon, COCA's position remains unwavering: to work with MPPs of all political stripes to ensure that Ontario's legislative landscape is one in which our industry can grow and prosper. We have come a long way in this past year but more remains to be done and with the continued support COCA has the pleasure of enjoying from our members, I'm confident we can get the job done.

TREASURER'S REPORT 2011/2012

The 2011/12 fiscal year was a year of continued stable fiscal policy and normal accounting activities. The financial position of COCA is very secure; however there are challenges as we move forward into 2012-2013. Established reserves will allow COCA to maintain its internal and external goals.

Total revenue received was 2% above that of the previous year, and in line with the approved 2011/2012 budget.

Membership fees collected were in line with the budget. A new category of Associate Membership was added by the COCA Board of Directors which increased revenue by \$5000. Expansion of members in this category will result in improved revenue going forward.

Careful cost control led to operating expenses that were under budget by 13%; resulting in a significant improvement versus the budget that had been approved by the Board of Directors. The administrative staff continues to focus on providing full services for the members with a watchful eye on the expenses and adherence to the budget. Cost control is an ongoing and successful effort by the COCA Staff.

A 2% Membership fee increase was approved by the Board of Directors for the 2012/2013 year.

I want to thank the COCA staff for their continuing efforts in establishing clear and concise operational procedures and protocols and to keeping cost control on their daily operations radar.



Robert LeChien

COMMITTEE REPORTS



WSIB/OH&S COMMITTEE REPORT

MANDATE

The WSIB/OH&S Committee is a standing committee of the COCA Board of Directors mandated to review public policy issues relating to the Workplace Safety & Insurance Board (WSIB) and occupational health and safety that impact upon the construction industry, to identify those issues that are of greatest importance to the membership and to conduct research and develop positions, recommendations and alternatives for approval by the Board of Directors.

REPORT

The high level of Committee activity in 2011 continued throughout 2012 in both the WSIB and occupational health and safety sides of our Committee's mandate.

On the health and safety file, we provided advice to the Ministry of Labour's new Prevention Secretariat on a wide range of issues and draft products including the *Prevention Starts Here* workplace poster, the *Worker Awareness Workbook*, the *Employer Guide to the Worker Awareness Program*, the *Prevention Council Governance Framework* and *A Supervisor's Guide in 5 Steps*. We also provided advice to the government with regard to the new OHS regulation giving the Office of the Employer Advisor authority to support employers with regard to section 50 reprisals.

We were extremely concerned (to put it politely) that a construction employer was not appointed to the Ministry of Labour's Prevention Council and we expressed those concerns most emphatically to the highest levels of government. It was, after all, a tragic construction accident that led to the Dean review and the



Craig Moore, Chair
Ron Johnson, Vice Chair

creation of the Prevention Council. COCA is working closely with the Chief Prevention Officer to address this important omission.

On the WSIB side, the long awaited report on the WSIB's Funding Review conducted by Professor Harry Arthurs and titled *Funding Fairness* was finally made public in early May. We were pleased that in general agreement with COCA, Arthurs recommended the WSIB achieve 90% to 110% funding within 20 years and that premium rates be set on the basis of actual cost of providing insurance to employers. Concurrent with the release of the Arthurs Report, the government committed to full funding in 15 years which was a pleasant surprise.

During the year the WSIB conducted an internal review of its appeals program and published a discussion paper to bring focus to the consultations on the subject. Believing that it's time for the appeals program to be streamlined and that the new process must be fair to both workers and employers, that reasonable timelines be provided for the exchange of information and that the rules be strictly enforced to avoid unnecessary delay, our Committee reviewed and supported the comprehensive submission made by the Office of the Employer Advisor.

In the wake of the Arthurs Report, the WSIB established a Consultation Secretariat and initiated two important consultations. The first, referred to as the WSIB Benefits Review, is considering recurrences, work disruptions, permanent impairments and aggravation basis. COCA met with consultation chair Jim Thomas to discuss these matters. The second consultation, capably led by Douglas Stanley, is investigating rate setting, classification and

experience rating. We have also had two opportunities to meet with Stanley who will be publishing a consultation paper early in 2013. Both of these consultations will keep the Committee busy in the year ahead.

During the last half of 2012, the WSIB conducted a public awareness campaign to encourage independent operators to pre-register before January 1, 2013. COCA used every opportunity to spread the word that beginning January 1, 2013 independent operators and non-exempt executive officers must be registered with the WSIB.

The WSIB delayed announcing rates for 2013 until late October. The Arthurs Report led many to believe an increase of 5% - 10% was in store. However, as a result of pressure from COCA and other employer organizations and with good operating results in the hands of the WSIB, the increase for 2013 was limited to 2.5% across the board.

In early December the Ontario Auditor General produced his annual report in which he had expressed serious concerns about the WSIB's financial position in previous years. In this year's report he expressed a degree of confidence in the steps taken by management noting an increase in the unfunded liability resulting from a technical matter.

We believe the WSIB and its senior management team are on the right track. However we will continue to monitor developments closely to ensure the organization operates in a disciplined way in order to return to a sustainable state to serve the employers and workers of Ontario effectively.

CHIEF OPERATING OFFICERS COMMITTEE

MANDATE

The Chief Operating Officers Committee was created as part of COCA's Strategic Plan in 2003 with a mandate to provide a forum for the exchange of information and discussion of common opportunities and challenges amongst the Chief Operating Officers of member associations.

CHAIR

Harold Lindstrom, P.Eng, is Manager of the Construction Association of Thunder Bay. In addition to being a professional Engineer, Harold is a particularly active association executive who tirelessly works for the good of his members and the industry at large. Harold has served as Chair since 2003 and his colleagues greatly appreciate his insights and leadership skill.



Harold Lindstrom, Chair

REPORT

The COO Committee met five times during the year, immediately prior to COCA Board of Directors meetings. While a COCA update was presented at each meeting to ensure committee members who are not members of the Board are kept well informed, there was significantly more emphasis on sharing of best practices, "what's new in your association" and the exchange of important industry and association management information. Among the topics discussed were:

- The new Ontario Not for Profit Corporations Act which will require all member associations to review their bylaws and bring them into compliance
- Mandatory WSIB coverage for independent operators and non-exempt executive officers
- The establishment of the Ontario College of Trades
- The state of the industry in local markets
- New programs and services for members

Sparked by concerns expressed at the COO forum about the procurement practices of Infrastructure Ontario and its concessionaires operating on the Windsor Essex Parkway, the COCA Board struck an IO Task Force which ultimately led to the development of a joint labour-management submission that was made to the Minister of Infrastructure and the CEO of Infrastructure Ontario.

At the end of November many COO Committee members participated in Construct Canada, our industry's national trade show, to raise awareness of e-procurement and ensure industry readiness. E-procurement will certainly be a topic for discussion at future meetings.

The Provincial Plansroom Sub-committee continues to meet and its progress was reported at each meeting.

COO meetings are an invaluable forum. Through the sharing of best practices and the exchange of important information and ideas, COOs are better positioned to serve the members of their own associations more effectively and meet their needs. Membership in COCA is an enormous advantage for COOs and a tremendous benefit to member associations. We must continue to stress this with our existing and prospective members.

Thanks to all the COOs who continue to attend meetings, actively participate and make them so informative and productive.

Respectfully Submitted
Harold Lindstrom P. Eng

ONTARIO PROVINCIAL PLANSROOM COMMITTEE

The Ontario Provincial Plansroom Committee continues to play an important role in the ongoing development of a full service online procurement site. The 12 Ontario Plansroom member associations operate a provincial system to the benefit of their members and tender calling authorities.

The local construction associations (LCA) electronic plansrooms continue to provide a much needed service to association members and purchasers of construction services. To that end the group has worked diligently throughout the year to reach several milestones in our long range plan to offer the best full-service electronic construction procurement website out there. We reached a major milestone at Construct Canada where we launched our new brand “BestBidz” and accompanying website. The site boasts a single login to the largest selection of Invitation and Open Construction Tenders in Ontario along with a comprehensive listing of national construction projects. In the future the site will include e-tendering, and contractor prequalification sections. The Industry has asked and we have answered.

Another development this year was the alliance struck between Reed Construction Data and the Plansroom members associations. The alliance ensures our future ability to provide the most comprehensive project information available from any system in operation. “1 Platform 1 System, Simply the Best” is how we put it.

Wade-Tech continues to support the Plansroom group as our provider and in-line with our vision has assisted us in the development of the one site one login offering. Marketing CoPilot has led our group through the development of a marketing strategy and I would like to thank both companies for their efforts.

The Plansroom group is made up of a dedicated group of association leaders, and only through their efforts have the accomplishments to date been possible. The development of BestBidz has required a large time commitment but our committed group has risen to the challenge. I’d like to thank everyone who has dedicated so much time and effort this year. It has certainly paid off.

2013 will pose considerable challenges to maintain the momentum built with the launch of BestBidz and the RCD alliance.

This year three Plansroom association members stepped up to raise our spirits and energy levels! The Toronto Construction Association held a day long conference to complete the BestBidz marketing strategy and the Niagara and Hamilton Construction Associations hosted a 3 day event in Niagara Falls to bring our plansroom staff up to date and energize our group for the transition from Link2Build to BestBidz.

Thanks again to all participants and organizers.

Respectfully submitted,
Harold Lindstrom P. Eng



Harold Lindstrom, Chair

2012 AT QUEEN'S PARK



Back row (left to right): Gary Van Bolderen, Rick Thomas, Denis Shank, Jeff Lyons, Gordon Sproule, Ron Johnson
3rd row: Andrew Sefton, Harold Lindstrom, Alison Smith, Sandra Skivsky, Robert LeChien, Tom Thomason, Roger Hubbard
2nd row: Ashley De Souza, Eryl Roberts, Anita Stacey, Sandy Alyman, Janet Valentine, Scott Buck, Martha George, Paul Seibel, Jeff Shantz
1st row: Domenic Mattina, Tom Vivian, Don Gosen, Dan Lancia, Chris Welch
Not pictured: Jim Lyons, Dan Hanson, Glenn Ackerley & John Mollenhauer

Increased outreach was the focus for COCA in 2012. The 2011 fall election saw the arrival of 31 new MPPs at Queen's Park and the announcement of a new Cabinet. Ontario's first minority government since 1985 presented COCA with both challenges and opportunities in 2012 which we met with renewed purpose. Building profile with the government is crucial to COCA's ongoing advocacy efforts and finding/creating opportunities for our members to engage directly with government officials continues to be a keystone of our government relations strategy. COCA hosted our third annual Welcome to Construction Season Reception in June and our fourth annual Construction Day lobby day in September. As an organization we couldn't be more pleased with the participation we enjoy at these events by COCA members, Ministers, MPPs and senior government staff.

CONSTRUCTION DAY



On September 24, 2012 the Council of Ontario Construction Associations (COCA) hosted its fourth annual Construction Day at Queen's Park.

Nine volunteer teams, representing 16 COCA member associations participated in the full day program. The day included breakfast with Newmarket-Aurora MPP Frank Klees, lunch with Essex MPP Taras Natyshak and a visit with New Democratic Party Leader Andrea Horwath and meetings with the Premier's office, one third of Cabinet, MPPs from all parties and other senior political officials.

The day was capped off with a well attended reception in the Legislative Dining Room that included a keynote from the Honourable Charles Sousa, Minister of Citizenship and Immigration and the Minister Responsible for the 2015 Pan and Parapan American Games and greetings from PC Party of Ontario MPP Randy Pettapiece and NDP MPP Paul Miller.



The Honourable Charles Sousa takes the podium

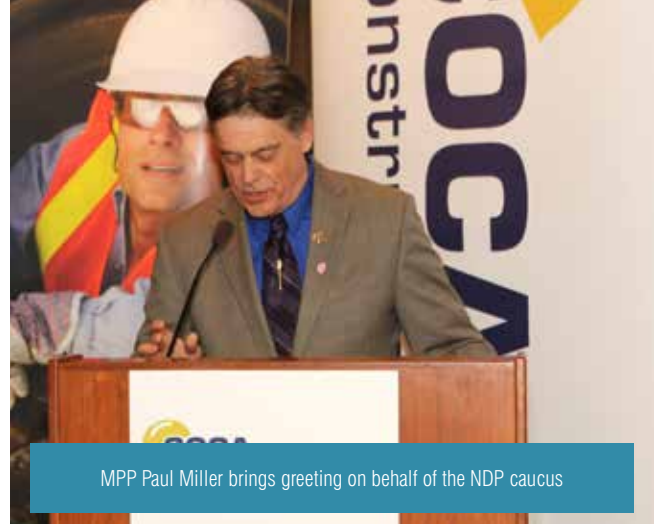


Toronto Construction Association representative Chris Welch with Sudbury Construction Association Executive Director Denis Shank

CONSTRUCTION DAY



The Honourable Eric Hoskins with David Zurawel, Merit Ontario representative Gordon Sproule, Sudbury Construction Association Executive Director Denis Shank, and Barrie Construction Association representatives Anita Stacey and Alison Smith



MPP Paul Miller brings greeting on behalf of the NDP caucus



MPP Randy Pettapiece brings greetings on behalf of the PC caucus



COCA Chairman Don Gosen with COCA President Ian Cunningham and NDP Leader Andrea Horwath



Jeff Shantz with Scott Buck, Paul Seibel, Martha George, Eryl Roberts, Glenn Ackerley and Don Gosen

CONSTRUCTION DAY



COCA Chairman Don Gosen takes to the podium to welcome everyone to COCA's 4th annual Construction Day



COCA Vice President Policy & Government Relations Ashley De Souza with the Honourable Linda Jeffrey, Minister of Labour and Interior Systems Contractors Association Deputy Director Ron Johnson



COCA President Ian Cunningham with MPPs Bill Walker, Randy Pettapiece, Jim McDonnell and ISCA Deputy Director Ron Johnson



COCA Vice Chair Domenic Mattina with MPPs Jane McKenna and Bob Bailey



MPPs Michael Harris and Catherine Fife with GVCA representatives Paul Seibel, Martha George, Scott Buck and Jeff Shantz

CONSTRUCTION DAY



MPPs Randy Pettapiece, Bill Walker, Christine Elliott and Todd Smith



Ron Johnson, Deputy Director of the Interior Systems Contractors Association and Platinum Sponsor addresses the crowd



The Honourable Charles Sousa with COCA Chairman Don Gosen, the Honourable Kathleen Wynne and COCA President Ian Cunningham



The Honourable Dave Levac, House Speaker with Interior Systems Contractors Association Deputy Director Ron Johnson



MPPs Dipika Dimerla and Jack MacLaren



Ontario Masonry Contractors Association representative Sandra Skivsky with MPPs Randy Hillier and Paul Miller

CONSTRUCTION DAY



MPPs Jim McDonell, Steve Clark, Jeff Yurek and Sylvia Jones



Jeff Lyons and Electrical Contractors Association of Ontario Executive Vice President Eryl Roberts



Construction Association of Thunder Bay Executive Director Harold Lindstrom, with COCA's Sue Ramsay, Hamilton Halton Construction Association General Manager Sandy Alyman and Sudbury Construction Association Executive Director Denis Shank



MPP Norm Miller with Reinforcing Steel Institute of Ontario representative Roger Hubbard



COCA President Ian Cunningham with MPPs Laurie Scott and Julia Munro



Interior Systems Contractors Association Deputy Director Ron Johnson with MPP Steven Del Duca



On Tuesday June 5, 2012 COCA hosted our third annual Welcome to Construction Season Reception in Committee Room 228 at Queen's Park.

The keynote speaker for the event was Minister of Labour Linda Jeffrey with MPP Ernie Hardeman bringing greetings on behalf of the PC caucus and Paul Miller speaking for the NDP. Newly appointed WSIB Chair Elizabeth Witmer surprised the crowd by taking the podium briefly to commend the construction industry for their commitment to health and safety.



Minister of Labour Linda Jeffrey delivers the keynote



COCA President Ian Cunningham with the Honourable Kathleen Wynne, Ian Howcroft Vice President of CME Ontario and Ashley De Souza, COCA VP Policy & Government Relations

CONSTRUCTION SEASON



WSIB Chair Elizabeth Witmer takes the podium



MPPs Michael Coteau and Mike Colle



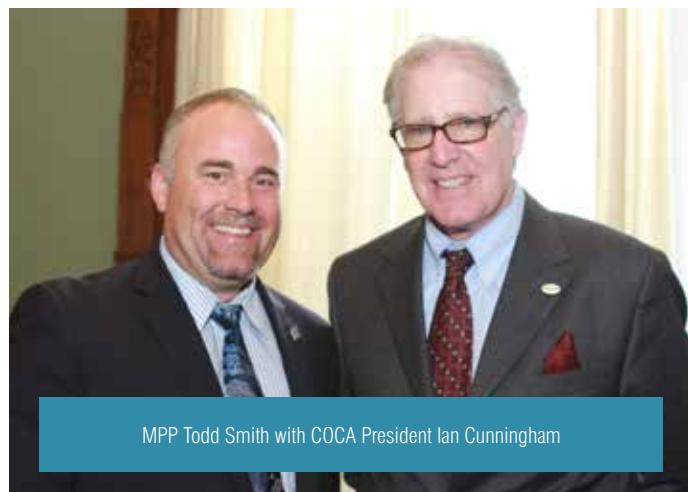
MPP Rob Milligan with Sudbury Construction Association Executive Director Denis Shank



COCA Chairman Don Gosen with MPP Paul Miller and COCA President Ian Cunningham



Barrie Construction Association (BCA) President Tom Thomason with the Honourable Linda Jeffrey and BCA Administrative Director Alison Smith



MPP Todd Smith with COCA President Ian Cunningham

CONSTRUCTION SEASON



MPP Liz Sandals, WSIB Chair Elizabeth Whitmer, Grand Valley Construction Association President Martha George and Toronto Construction Association President John Mollenhauer



Sault Ste. Marie Construction Association Manager Rick Thomas with Barrie Construction Association Administrative Director Alison Smith



Reinforcing Steel Institute of Ontario members Roger Hubbard, Sam Costa and Keith Beaugard



COCA First Vice Chairman Domenic Mattina with Hamilton Halton (HHCA) Construction Association members Paul Hoag and Jim DiNovo, and HHCA General Manager Sandy Alyman



Former Speaker of the House, Steve Peters



Doug Hays and Denis Shank of the Sudbury Construction Association with MPP France Gelinis

CONSTRUCTION SEASON



Ontario Painting Contractors Association Executive Director Andrew Sefton with Rebecca Boake and Sudbury Construction Association Executive Director Denis Shank



COCA Chairman Don Gosen with Pat Dillon of the Ontario Building Trades, WSIB Chair Elizabeth Witmer and Ontario Demolition Contractors Association Executive Director Craig Moore



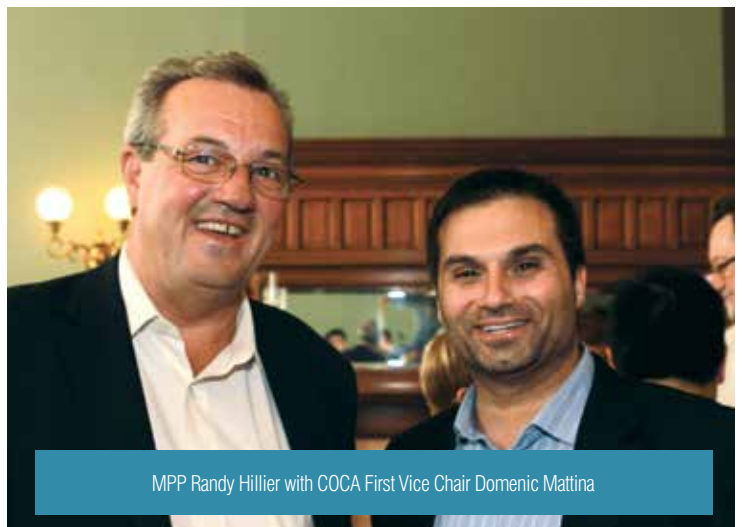
London & District Construction Association representative John Harris with COCA's Ashley De Souza, COCA Chairman Don Gosen, COCA 2nd Vice Chair Gary Van Bolderen and Progressive Contractors Association Regional Director Sean Reid



MPP Ernie Hardeman with Merit Ontario representative Gordon Sproule and Sudbury Construction Association member Doug Hays



Pat Dillon of the Ontario Building Trades with COCA Manager of Operations and Communications Sue Ramsay, WSIB Chair Elizabeth Witmer and MPP Ted Amott



MPP Randy Hillier with COCA First Vice Chair Domenic Mattina



MEMBER PROFILES



MEMBER PROFILES

THE ACOUSTICAL ASSOCIATION ONTARIO



ACOUSTICAL ASSOCIATION ONTARIO

The Acoustical Association Ontario (AAO) is an Employers' Association which represents approximately fifty (50) unionized contractors engaged in interior finishing construction in the Industrial, Commercial and Institutional (ICI) sectors of the construction industry in Ontario. Specifically, AAO members perform drywall, acoustic, insulation and fireproofing work throughout the Province of Ontario, including such areas as Windsor, London, Cambridge, Kitchener, Waterloo, Niagara, Hamilton, Toronto, Oshawa, Kingston and Ottawa.

Operating since the early 1960's, AAO was established to represent its members in labour relations and to promote an employer-employee policy that would lead to a sound and harmonious relationship with any employee bargaining agent representing the employees of its members. As a constituent member of the Carpenters' Employer Bargaining Agency and the Painters & Allied Trades Employer Bargaining Agency, AAO represents its member employers in province-wide collective bargaining, respectively, with the United Brotherhood of Carpenters & Joiners of America and the International Union of Painters & Allied Trades.

In addition to its industrial relations role, AAO works to promote the welfare and enhance the interests of its members and the industry at large by:

- The collection and distribution of useful and reliable information.
- Endeavouring to establish uniform trade practices.
- Promoting and maintaining improved methods of business.
- Attempting to improve the knowledge, skill and proficiency of members and their employees.

Address: 32 Vancho Crescent
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Phone: (905) 738-1733
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Web Site: www.aao-online.ca
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ARCHITECTURAL GLASS & METAL CONTRACTORS ASSOCIATION



Founded in 1979, the Architectural Glass & Metal Contractors Association (AGMCA) is a non-profit organization, established to assist its members in maintaining high business standards and to offer a source of knowledge with respect to its members' day-to-day business environment. AGMCA members are provided with a wide range of benefits for the individual growth and the advancement of their profession.

- A channel of communication within the profession and with important audiences outside the profession.
- Supports Architectural Glass and Metal Technician apprenticeship programs in conjunction with the Ministry of Training, Colleges & Universities.
- Provides educational opportunities for Association members.
- Develops industry standards.
- Supports and participates in local, provincial and national construction forums.
- Actively involves its members in attaining improved safety performance and standards.
- Promotes a fair standard form of warranty for workmanship.

AGMCA is the recognized bargaining agent representing glazing contractors in Ontario, who are signatory to Collective Agreements with the Ontario Council of the International Union of Painters and Allied Trades. To achieve what is expected of subcontractors today, owners, general contractors and consultants have an increasing awareness of factors other than price. They turn to AGMCA members for benefits that include track records of performance, reliability, Workers' Compensation, a trained and stable work force, supervision, standards and ethics, awareness of changing technologies and numerous other factors.

Contact Information

Barrie Eon
Association Manager

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MEMBER PROFILES

ASSOCIATION OF MILLWRIGHTING CONTRACTORS OF ONTARIO INC.



AMCO is a voluntary association of unionized millwrighting contractors established in 1979, to further the aims and objectives of its members with particular reference to labour relations and related activities including Collective Bargaining, agreement administration and business support.

STRUCTURE:

AMCO is a not for profit organization, incorporated under the laws of the Province of Ontario, and managed by a six member Board of Directors, elected annually by the membership, in accordance with its Constitution and By-Laws.

PURPOSE:

The Association's principal function is to be the designated Provincial Employer Bargaining Agency and negotiates and administers the Provincial I.C.I. Millwright Collective Agreement with the Millwright Regional Council of Ontario. Moreover, it provides members with Labour Relations counseling with particular reference to interpretation of the Collective Agreement. AMCO also provides a resource of general business information for its members through involvement with other construction associations and government committees.

COMMITTEES:

AMCO has established a number of standing committees to represent the membership in those areas of interest and concern. Each committee has its own Chairperson who is responsible for coordinating the activity of that committee.

TRAINING:

AMCO is jointly involved with the Millwright Regional Council in the training of Construction Millwrights in Ontario. We establish training criteria and standards that meet the needs of our contractors and clients and through MTCU deliver this training to provide Journeyman Millwrights with a Certificate of Qualification for this designated trade.

Address: 290 N. Queen Street, Suite 218
Etobicoke, ON M9C 5L2

Phone: (416) 620-6558

Fax: (416) 620-1293

Web Site: www.amcontario.ca

Email: amcomail@bellnet.ca

THE BARRIE CONSTRUCTION ASSOCIATION



The Barrie Construction Association was originally founded in the early 1950's as a plans room and bid depository operated by the Chamber of Commerce. In the spring of 1989 an idea was put into motion to open a Mixed Trade Association which would address the needs of the ICI Sector in the Simcoe County area. In the past 20 years the BCA has grown and expanded to approximately 400 member companies.

The BCA operates an in-house plans room for our members. In May of 1999 we introduced an EPR and since then, have become members of the Ontario Plans Room. Members also receive a weekly list of projects out for tender.

We offer our members many different services such as education including business and Gold Seal courses, as well as several discount programs. We provide a blueprint copying and scanning service. We have a full selection of CCA construction documents for sale and offer a free affidavit service for members. All members are listed in our yearly membership directory as well as on our Web Site. Throughout the year our members can participate in a variety of social and networking opportunities such as dinner meetings, golf tournaments, and even bowling.

Barrie and area is still considered one of the fastest growing areas in the province which we hope to see continue for many more years to come.

Contact Information

Tom Thomason
President

Alison Smith
Administrative Director

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Fax: (705) 726-4649

Email: bcaadmin@barrieca.com

Web Site: www.barrieca.com

MEMBER PROFILES

CONSTRUCTION ASSOCIATION OF THUNDER BAY



The Construction Association of Thunder Bay was founded as the Lakehead Builders Exchange in 1949 to foster and advance the interests of those who are directly or indirectly connected with or affected by construction in North-western Ontario. In 1969 The Lakehead Builders Exchange became the Construction Association of Thunder Bay.

To date the Association has a membership of 223 firms, an eight person Board of Directors, and appropriate staff who work together to publish a daily plans notice, weekly newsletter, yearly magazine (Construction Northwest), a membership directory and buyers guide.

On a day to day basis the Association operates a physical and electronic plans room as part of Ontario's network of 11 construction associations and provides affidavit services, sales of CCDC, CCA and other construction documents, full blueprint and specification copying and scanning services, and disseminates information received from affiliated organizations such as CCA, COCA, CECCO, and CLRAO.

The Association facilitates training events which educate its members on the daily operation of their firms. These could be information sessions on current regulations, be it WSIB, MOL, CCRA, procurement to government agencies etc., or training in aspects of safety on a jobsite which may include educational or certification requirements. To assist in the safety training of its members CATB has been a safety group sponsor since 2003. Members benefit from this through rebates on their WSIB premiums.

On the labour relations front the Association provides a library of local labour rates and collective agreements, along with providing labour relations services to the local General Contractors, Drywall Contractors, Masonry Contractors, Forming and Concrete Placing Contractors and Tiling Contractors.

Throughout the year the Association facilitates and operates networking events such as golf tournaments, curling bonspiels, a Ladies Gala and other special events to acquaint members with one another and improve their understanding of the industry.

Address: 857 North May Street
Thunder Bay, ON P7C 3S2
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Fax: (807) 623-2296
Web Site: www.catb.on.ca
Email: information@catb.on.ca

CANADIAN FARM BUILDERS ASSOCIATION



The Canadian Farm Builders Association was formed by a group of farm building contractors who met on Feb. 5, 1980 and saw a need for some uniformity in the farm building industry as well as some quality standards to work from. With ongoing seminars and manuals the CFBA members today work with the latest information available. Most of this information comes from the Canadian Farm Builders Association and OMAFRA.

Today our association has over two hundred members. These members include farm builders, engineers, OMAFRA employees, building inspectors, and suppliers of farm building related products. Farm buildings are getting more and more complicated every day, with environmental concerns as well as safety. Today's farm buildings are not just barns, they are a series of products to produce healthy livestock, save energy and protect the environment.

Quality can only come with the knowledge of today's codes, construction practices and environmental requirements.

The CFBA's objective is to:

- Promote and advance the construction of structurally sufficient, environmentally sound farm buildings in Canada.
- Promote and advance the standards of farm structures through research, education and practical applications.
- Encourage high quality work and fair dealings by association members toward farmers and the general public.
- Represent the association in legislation proposals, codes, safety, labour and other matters administered by governments.
- Organize and support meetings for the exchange of information among the members of the Association.

Address: 356 Ontario Street, Suite #152
Stratford, ON N5A 7X6
Phone: (519) 271-0811
Fax: (519) 273-3363
Web Site: www.cfba.ca
Email: cfba@cfba.ca

MEMBER PROFILES

ELECTRICAL CONTRACTORS ASSOCIATION OF ONTARIO



The Electrical Contractors Association is a charter member of the Council of Ontario Construction Associations.

The Electrical Contractors Association of Ontario represents approximately 1,000 unionized electrical contracting firms, the majority of whom are small to medium sized, family owned and operated businesses. Through the Electrical Trade Bargaining Agency, the Association is the exclusive bargaining agent on behalf of these firms in collective bargaining with the International Brotherhood of Electrical Workers. The ECAO contractors employ 15,000 electricians, power line workers, communication workers, apprentices and support staff and generate in excess of \$3 billion worth of electrical, utility and communications work annually.

ECAO membership is distributed among thirteen area ECAs covering the entire province. The area ECAs are our source of representation to internal committees, boards and external organizations such as COCA, providing geographically diverse and representative input to industry issues. ECAO is active on the both the COCA Board of Directors and Executive Governance committee.

In addition to its labour relations, ECAO is very active and works closely with COCA in matters related to WSIB, occupational health and safety and the Construction Lien Act.

Address: 170 Attwell Drive, Suite 460
Toronto, ON M9W 5Z5
Phone: (416) 675-3226
Fax: (416) 675-7736
Web Site: www.ecao.org
Email: ecao@ecao.org

GRAND VALLEY CONSTRUCTION ASSOCIATION



The award-winning GVCA is the third largest mixed trade association in Ontario with more than 650 members, as well as being a leading force among construction associations in Canada. The geographic area covered by the Grand Valley includes the counties of Brant, Dufferin, Grey, Wellington, the judicial district of Norfolk, Haldimand and the Region of Waterloo.

Centrally located in Cambridge, Ontario, the GVCA provides the means for architects, engineers, developers and buyers of construction services to reach a qualified market of contractors, subs, suppliers and manufacturers. The GVCA is also a comprehensive one-stop source for contract documents, reference materials, safety training and business management courses.

The Grand Valley Construction Association's mission is to provide Building Excellence by;

- Building Awareness of our industry through facilitating interaction with industry related advocacy groups and stakeholders.
- Building Business by providing members access to various resources and services to identify and advance opportunities.
- Building Careers by providing access to and facilitation of career development.

GVCA offers 30+ member services including plans on display both in house, and on line; education and training; Women in Construction; Leaders in Construction, Safety Group chapter; and expertise in helping members as well as the industry with CCA and CCDC Construction Documents and Guides.

GVCA is an active participant in the Link2Build plans network and is recognized as a first source for construction information.

Address: 25 Sheldon Drive
Cambridge, ON N1R 6R8
Phone: (519) 622-4822
Fax: (519) 621-3289
Web Site: www.gvca.org
Email: staff@gvca.org

MEMBER PROFILES

HAMILTON-HALTON CONSTRUCTION ASSOCIATION



Established in 1920 the Hamilton-Halton Construction Association (HHCA) is a non-profit organization serving over 385 members who are actively engaged in the Industrial, Commercial, and Institutional construction industry within the Hamilton and Halton areas.

Our Aims and Objectives:

- To foster and advance the interests of those members who are actively engaged, either directly or indirectly, in the construction industry at the local, provincial and national levels with particular emphasis on local matters and concerns.
- To improve conditions affecting the construction industry.
- To promote, establish and maintain positive and constructive relationships between members of the construction industry.
- To provide construction project information through our plans room services for the benefit and convenience of our members.
- To develop and promote education, networking and leadership opportunities for members.
- To acquire, preserve and disseminate information of interest and concern to the industry.
- To establish and maintain standard methods and practices among the membership and others in the construction industry.

For more information on how your company can benefit from membership in the HHCA, please call the Association at (905) 522 - 5220, or visit our Web Site: www.hhca.ca

Address: 370 York Blvd., Suite 100
Hamilton, ON L8R 3L1
Phone: (905) 522-5220
Fax: (905) 572-9166
Web Site: www.hhca.ca
Email: sandy@hhca.ca

INTERIOR SYSTEMS CONTRACTORS ASSOCIATION OF ONTARIO



The Interior Systems Contractors Association of Ontario (ISCA) was incorporated on September 1, 1971. Originally it was incorporated as The Drywall Association of Ontario. In 1980 it was renamed the Interior Systems Contractors Association of Ontario and now represents over 90 contractors and 30 suppliers/manufacturers throughout the province who employ over 10,000 members of the International Union of Painters and Allied Trades and the United Brotherhood of Carpenters and Joiners of America to perform work in, but not limited to the following areas:

- Drywall & Acoustic Installation
- Exterior Insulated Installation Finishing Systems
- Thermal Insulation
- Asbestos Removal
- Drywall Taping & Plastering
- Fireproofing Applications
- Residential Steel Framing
- Mold Remediation

In 1984 ISCA was issued a Certificate of Accreditation by the Ontario Labour Relations Board. This gave ISCA the right to negotiate with the United Brotherhood of Carpenters & Joiners of America, Drywall Acoustic Lathing & Insulation Local 675 in the Residential Sector. In 1987 ISCA was issued a Certificate of Accreditation by the Ontario Labour Relations Board to negotiate with the International Union of Painters & Allied Trades District 46, Local 1891 the Residential Sector.

Other companies involved in the manufacture and/or supply of material for the drywall & acoustic sector of the construction industry may join ISCA as an Associate Member.

Address: 60 Sharer Rd.
Woodbridge, ON L4K 3C4
Phone: (416) 746-4722
Fax: (416) 746-1522
Web Site: www.isca.ca
Email: info@isca.ca

MEMBER PROFILES

LONDON & DISTRICT CONSTRUCTION ASSOCIATION



From its conception in 1898, the London and District Construction Association has brought together contractors, manufacturers, suppliers, and many other firms associated with the construction industry. It is funded and governed entirely by its members and serves to benefit not only the members, but the entire construction industry. The aims and objectives of the Association are:

- To give preference to fellow members and support those members who contribute to our industry
- To establish and maintain standard methods of practice between members and others in the construction industry
- To maintain a progressive, competitive construction industry
- To encourage the employment of local trades people and locally produced and distributed materials, wherever possible, on local projects
- To promote the education and training of individuals for the construction industry.
- To promote the creation and implementation of responsible legislation affecting the industry and to represent the industry in dealings with the municipal government on contemplating legislation which may affect the industry
- To represent members of the Association in any matters pertaining to the construction industry and, at the discretion of the Directors, to enter into pertinent agreements in the best interest of the construction industry
- To facilitate harmonious relationships between industry and the consumer
- To strive to guarantee a member's rights to free competitive enterprise

Contact Information:

David Baxter
Executive Director

Jim LeBer – Advocates L.L.P.
President

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London, ON N5V 4S4
Phone: (519) 453-5322
Web site: www.ldca.on.ca
Email: admin@ldca.on.ca

MERIT ONTARIO



Merit Ontario is a member driven, non-profit Association representing open shop construction companies across Ontario. We are part of the Merit movement which is comprised of 8 Provincial Associations and a Merit Canada office representing a total of 3,500 contractors & businesses with over 300,000 employees across the country. From general contractors, to sub-trades to associated businesses, we work every day to protect the rights of open shop employers and their employees.

Here in Ontario, Merit delivers the best possible safety and human resource programs for the benefit of its growing membership. Merit employers believe in developing a loyal and highly skilled workforce. Our member companies engage and retain employees by enrolling in strong Merit Ontario group benefits, retirement plans and training. Merit benefit solutions and Merit affinity programs represent savings and peace of mind for Merit businesses, their employees and their families.

Since 2003, the Merit OpenShop Contractors Association has been the exclusive voice of open shop contractors and businesses in Ontario. Merit Ontario advocates for the interests of its members at the governmental and public policy levels. Together, our businesses have a strong and united voice when speaking about their issues with government. Our purpose is to promote the interests of Merit employers and their employees. We educate and develop strong relationships to allow for fair bidding and equal opportunity at the municipal, provincial and federal levels of government.

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Fax: (416) 483-3095
E-mail: info@meritontario.com
Website: www.meritontario.com

MEMBER PROFILES

ONTARIO ASSOCIATION OF DEMOLITION CONTRACTORS



The Ontario Association of Demolition Contractors (O.A.D.C.) formerly known as the Metropolitan Toronto Demolition Contractors Association (M.T.D.C.A.) has been around since 1976. We recently changed the name due to the diversity of our membership. Our members are from across Ontario, not just the Toronto area. The members of the Association are made up of employers who are actively engaged in the demolition industry and who have entered into a contract with the Labourer's International Union of North America.

The main functions of the O.A.D.C are to act as a bargaining agency for the members during negotiations with the union; to keep the membership informed about issues that may impact their business and to lobby the government and its agencies on behalf of the industry.

Presently, there are approximately thirty-five contractors who remit to the Association and approximately 10 active members who attend various meetings. The Board of Directors and the active members try to meet at least four times a year, in order to go over changes within the industry.

In October 2008, Craig Moore was hired on as Executive Director of the Association.

Craig brings over 40 years of experience in the construction/demolition/safety industry and we are pleased to have him as a part of our team.

OADC Contact Information

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Robin Priestly
Association Administrator
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Email: robin@priestly.ca

ONTARIO INDUSTRIAL ROOFING CONTRACTORS ASSOCIATION



Since 1964 the Ontario Industrial Roofing Contractors Association (OIRCA) has been the voice of the Industrial/Commercial/Institutional roofing industry in Ontario. The Association is a group of professional roofing contractors, roofing product suppliers, building science consultants and industry professionals. The mission of the organization is to promote excellence in roofing construction through good business ethics, ongoing training and education, and compliance with the latest standards of occupational health and safety. The Association encourages its members to provide the customer with the highest standard of service and the finest quality of workmanship.

The OIRCA is not a trade association per se. New member applicants do not secure membership by simply completing an application and submitting it with payment. Rather, those companies must meet specific criteria and submit to a thorough evaluation that includes on site workmanship inspections as well as an independent safety audit. Accepted membership applicants serve a two-year probationary period where workmanship and safety will be monitored.

Ultimately the Association provides the construction industry with a means to pre-qualify roofing contractors. By specifying an OIRCA member, the purchaser of roofing services is assured competent and competitive roofing practices. As a self-policing organization, the OIRCA stands behind the principles and ethics of our Association and expects each member to do so as well.

Address: 940 The East Mall, Suite 301
Etobicoke, ON M9B 6J7
Phone: (416) 695-4114
Toll Free: 1-888-33-OIRCA
Fax: (416) 695-9920
Web Site: www.ontarioroofing.com
Email: oirca@ontarioroofing.com

MEMBER PROFILES

ONTARIO MASONRY CONTRACTORS' ASSOCIATION



Since its inception in 1971, the Ontario Masonry Contractors' Association's (OMCA) mandate is to represent and support masonry contractors, in terms of labour relations, skills training, market promotion and technical resources.

OMCA's labour relations component - The Masonry Industry Employers Council of Ontario (MIECO)/OMCA-BACU Bargaining Committee "MIECO/OBBC" is the designated employer bargaining agency for masonry contractors bound by the provincial collective agreement with Brick and Allied Craft Union of Canada and/or the Ontario Provincial Conference of the International Union of Bricklayers and Allied Craft Workers in the ICI sector of the Ontario construction industry. MIECO represents approximately 400 active masonry contractors. OMCA also represents masonry employers (as part of a larger employer bargaining group) in the LIUNA ICI agreement, for mason tenders.

OMCA has 40 contractor members and 30 associate members, which are active in:

- Brick, block and stone work (including wall systems)
- Restoration, and
- Refractory

Most of the work is in the ICI sector but members also work in the residential sector.

OMCA is a strong financial supporter of the Ontario Masonry Training Centre which trains apprentices throughout Ontario, and the Canada Design Centre which is focused on improving the knowledge of masonry design and providing technical support to contractors and members of the design community.

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Mississauga, ON L5T 2N7
Phone: (905) 564-6622
Fax: (905) 564-5744
Web Site: www.canadamasonrycentre.com
Email: cmc@canadamasonrycentre.com

ONTARIO PAINTING CONTRACTORS ASSOCIATION (OPCA)



The Ontario Painting Contractors Association fosters collaboration to achieve success in advocacy, education, industry standards and labour relations. The OPCA welcomes your interest and participation on all issues that impact the architectural and decorative paint and protective coating contractor.

Take the guess work out of selecting painting and coating contractors and inspection firms at www.better-faster-safer.ca.

Contact Information:

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Executive Director

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Phone: (800) 461-3630

Fax: (416) 498-6757

Web: www.better-faster-safer.ca

Email: Andrew.Sefton@opcatrusted.ca

MEMBER PROFILES

PIPE LINE CONTRACTORS ASSOCIATION OF CANADA



The Pipe Line Contractors Association of Canada (PLCAC) will hold its 58th Annual General Meeting and Convention in June 2012 in Whistler, British Columbia.

The PLCAC was founded by a small group of contractors in February of 1954 at the Macdonald Hotel in Edmonton for the purpose of training Canadian workers in pipeline construction and to negotiate collective bargaining agreements for these workers. By 2011, the PLCAC has grown to 34 contractor members across Canada together with 64 supplier members and 18 Honorary Members.

The PLCAC negotiates and renews, with the building trades unions in Canada that have traditionally held pipeline construction jurisdiction, four Canada-wide collective agreements covering mainline cross country transmission pipeline construction, four Canada-wide collective agreements covering natural gas distribution pipeline construction within cities and towns, and four Canada-wide collective agreements covering pipeline maintenance and service. In addition, it publishes a Safety Guide for pipeline construction and has produced a video on pipeline construction safety, both of which are used by its members as a resource tool during new employee safety orientation.

The PLCAC works closely with the building trades unions coordinating worker training programs in pipeline welding, specialty pipeline equipment operation, and skills upgrading.

Contact information:

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Executive Director
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Michael J. Gallardo
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Phone: (905) 847-9383
Fax: (905) 847-7824
Web Site: www.pipeline.ca
Email: plcac@pipeline.ca

PROGRESSIVE CONTRACTORS ASSOCIATION OF CANADA



The Progressive Contractors Association of Canada (PCA) is the voice of progressive unionized employers in Canada's construction industry. Our member and affiliated companies employ more than 20,000 skilled construction workers across Canada, represented primarily by the Christian Labour Association of Canada (CLAC).

PCA provides advocacy, labour-management advice, networking opportunities, and organizational services to its member community.

For more information about PCA, please visit our website at pcac.ca

Contact Information:

Sean Reid
Director, Federal and Ontario

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Fax: (289) 335-1183
Email: sreid@pcac.ca
Website: www.pcac.ca

MEMBER PROFILES

RESILIENT FLOORING CONTRACTORS ASSOCIATION OF ONTARIO



Members are engaged in the business of supplying and installing resilient flooring materials of all types including hardwood flooring and laminates, tile, marble, carpet, terrazzo, concrete underlayments, draperies and blinds. Members of the Association are involved in the ICI and high-rise residential sectors of the construction industry. Companies representing the manufacturing and distribution of supplies and materials used in the resilient flooring industry are also members of RFCAO on an associate basis.

The objectives are:

To promote the welfare and to enhance the interest of the members of the corporation comprised of the persons, firms and corporations engaged in the business of resilient flooring,

To promote and endeavor to establish uniform trade practices and regulations and to eliminate trade evils and abuses,

To negotiate and conclude among the members of the corporation or between the members of the corporation and others, whether in the said industry or other allied activities, stability and regularity of the said industry.

RFCAO is the designated employer bargaining agency in the ICI sector for all employers in Ontario, which employ specialized resilient floor workers. The Association negotiates as a part of the Carpenters EBA. The Association will also occasionally become involved on behalf of members in labour relations disputes arising out of the administration of the collective agreement.

Address: 70 Leek Crescent
Richmond Hill, ON L4B 1H1
Phone: (416) 499-4000
Fax: (416) 499-8752
Web Site: www.resilientflooring.ca
Email: info@resilientflooring.ca

REINFORCING STEEL INSTITUTE OF ONTARIO



One of the objectives of the members of the Reinforcing Steel Institute of Ontario (RSIO) is the development of, and adherence to industry standard practices that ensure the safety of both the public and our workers and provide quality construction at competitive costs for the buyer.

The Institute provides members with a forum to discuss industry issues and concerns. The RSIO has produced and is selling a Reinforcing Steel Manual of Standard Practice.

To learn more about the RSIO and the manual visit www.rebar.org

Address: P.O. Box 40620, RPO Six Points Plaza
Toronto, ON, M9B 6K8
Phone: (416) 239-RSIO (7746)
Fax: (416) 239-7745
Web Site: www.rebar.org
Email: administrator@rebar.org

MEMBER PROFILES

SARNIA CONSTRUCTION ASSOCIATION



The Sarnia Construction Association was established in 1948.

PURPOSES AND AIMS:

To foster and advance the interest of those who are engaged in or who are directly or indirectly connected with, or affected by, the erection or construction of buildings in the said City of Sarnia and in the said County of Lambton.

To represent the Members of the Corporation in any matters pertaining to the building and construction industry in the said City of Sarnia and in the said County of Lambton, and when necessary, to negotiate on their behalf, and to enter into such trade or other agreements affecting wages and all other matters as may appear to be in the best interests of the construction industry.

To promote suitable and desirable legislation affecting the industry in all its branches; and to provide liaison with governments for any contemplated legislation either by municipal, provincial or federal authorities insofar as the same may affect the construction industry.

To achieve a closer relationship and a better understanding among the various branches of the industry and to improve and standardize as far as possible the methods of submitting and accepting tenders as between architect or engineer, general contractor, trade contractor and owner and as between general contractor and subcontractor.

To acquire, preserve and disseminate valuable information concerning the construction industry.

Contact Information

Andrew Pilat
General Manager

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Fax: (519) 344-7501
Web Site: www.sarniaconstructionassociation.ca
Email: sca@bellnet.ca

SAULT STE. MARIE CONSTRUCTION ASSOCIATION



Formed in 1957 the Sault Ste. Marie Construction Association has become the Industry's voice in the District of Algoma, representing 144 General Contractor, Trade Contractor and Industry Supplier member companies earning their way in the regional Construction Industry. The Association advocates actively on their behalf in their relationships with all levels of Government and other owner clients recognizing that fairness and cooperation are the keys to successful projects.

Key issues to be addressed by the Association relate to local workforce development and improved Health and Safety awareness among Members. Working relationships have been established with the local College, High-Schools and relevant Government Ministries that allow the Association to reach out to students and apprentices to promote the Industry as a CAREER choice. A priority is enabling Members in the area of Health and Safety policy, program and procedure development, including our intensive, standardized, construction specific "New Worker Orientation".

As a particular objective, the Association has recognized that its typical member is a small, family operated business with specialized requirements for doing business in an ever more complicated and demanding business world, and strives to act as an effective interface between those members and their clients.

Address: 117 White Oak Drive East
Sault Ste. Marie, ON P6B 4J7
Phone: (705) 759-8830
Fax: (705) 759-6783
Web Site: www.ssmca.com
Email: thomas.ssmca@shaw.ca

MEMBER PROFILES

SUDBURY CONSTRUCTION ASSOCIATION



Like the buildings our members construct, the Sudbury Construction Association began in 1948 with a solid foundation – the skills and experience of local contractors and trades people. Today, we are an ICI association supporting contractors, manufacturers & suppliers, service providers, consulting firms, and training and personnel providers. We promote member interests and provide specialized services to help our more than 280 members compete and succeed.

Throughout its 65 year history, the SCA has undergone many changes. From building renovations to staff & volunteers, the SCA has changed to accommodate a continually shifting industry. With the help of COCA, we continually improve liaisons with local, provincial and federal government which in turn help to determine comprehensible construction laws for Northern Ontario contractors.

Our Board of Directors is chosen in a way that ensures fair representation of all types of construction. The SCA staff, along with the Board of Directors and many volunteers, serves as a collective voice to promote everything from apprenticeship education & training to suitable and desirable legislation, working conditions and wages that affect the industry in all its branches.

The SCA is connected to all of the Ontario Plan Rooms and now boasts connectivity to the National Plan Room. Our in-house plan room offers 24-hour access; additionally, our electronic plan room now offers local and non-local contractors online accessibility that was never before available to them.

Address: 257 Beatty Street
Sudbury, ON P3C 4G1
Phone: (705) 673-5619
Fax: (705) 673-7910
Web Site: www.sudburyca.com
Email: sca@sudburyca.com

TORONTO CONSTRUCTION ASSOCIATION



Established in 1867, the Toronto Construction Association (TCA) is one of the oldest, largest and finest construction associations of its kind in North America. With a focus on the ICI (industrial/ commercial/ institutional) sector of the construction industry, TCA provides a broad range of services and programs to over 2200 member companies.

The Toronto Construction Association is a trademark name well established in not only the construction industry, but also the larger business community, education and government circles.

TCA is a mixed trade association, representing suppliers of products, manufacturers, general and trade contractors, service firms, distributors, owners and allied professions.

Our Mission:

- To develop and promote the highest possible ethical standards and integrity of the members
- To create and maintain a positive and profitable business climate for the construction industry
- To serve as the “collective voice” of the construction industry in the Greater Toronto Area
- To enhance the leadership development and continuing professional and skills education of its members
- To enhance the image of the construction industry
- To promote “Members Supporting Members”
- To foster “fellowship” and “harmony” within a large and diverse industry

Address: 70 Leek Crescent
Richmond Hill, ON L4B 1H1
Phone: (416) 499-4000
Fax: (416) 499-8752
Web Site: www.tcaconnect.com

MEMBER PROFILES

TORONTO AND AREA ROAD BUILDERS ASSOCIATION



The Toronto and Area Road Builders Association represents the unionized road builders working in Ontario Labour Board Area 8 (GTA) and in Muskoka and Simcoe Counties. TARBA is the accredited industry association to conduct negotiations with the Universal Workers Union local 183 and the Operating Engineers International Union local 793.

TARBA's AGM is in November and an industry seminar is presented in late January each year.

Address: 365 Brunel Road, Unit #4
Mississauga, ON L4Z 1Z5
Phone: (905) 507-4899
Fax: (905) 507-3709
Email: doug@tarba.org

TERRAZZO, TILE & MARBLE GUILD OF ONTARIO, INC.



The Terrazzo, Tile & Marble Guild of Ontario, Inc. (TTMGO) is a not-for-profit trade organization representing the interests of unionized tile, terrazzo and natural stone employers in Ontario. The Guild's primary role is labour relations. It is the designated employer bargaining agent for all unionized contractors in this trade in the ICI and Residential construction sectors in the province. Contractors are signatories to the Brick and Allied Craft Union of Canada (BACU) and the Ontario Provincial Conference (OPC) Union Agreements. Membership in the Guild is voluntary; however members must be signatories to Provincial Agreements.

TTMGO is focused on keeping members informed of current industry issues affecting their business, providing relevant information for continuous improvement of trade and industry practices and promoting the proven track record of unionized contractors for performance, reliability and competitiveness.

The Terrazzo, Tile & Marble Trade School is a certified provincial training centre administered by TTMGO and supported by the Ministry of Training, Colleges and Universities, unionized contractors and BACU/OPC. Apprentices are eligible to challenge the exam to attain a Certificate of Qualification (C of Q) after completing the 8000 hour apprenticeship. It is a Red Seal trade.

Date Founded: 1973

No. Members: 110

Contact Information:

David St. Louis
Executive Director

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Fax: (905) 660-5706
Web Site: www.ttmgo.org
Email: info@ttmgo.org

MEMBER PROFILES

UTILITY CONTRACTORS' ASSOCIATION OF ONTARIO



The Utility Contractors Association of Ontario (UCAO) held its annual meeting and convention in July 2012 at The Westin Trillium House at Blue Mountains, Ontario.

The UCAO was formed in 1968 by a small group of contractors and was incorporated in 1982 for the purpose of negotiating collective bargaining agreements with the Laborers International Union of North America Ontario Provincial District Council and the International Union of Operating Engineers Local 793 for employees in the power utilities sector of the construction industry in Ontario. The UCAO has 11 contractor members and 34 associate members. The contractor members install electrical, telephone and cable TV services in southern and eastern Ontario.

The UCAO has developed, together with the Labourers Union and the Operating Engineers Union, utility construction employee safety training and orientation programs which are offered year-round at the unions' training facilities in Ontario.

Contact information:

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Executive Director

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WINDSOR CONSTRUCTION ASSOCIATION



The Windsor Construction Association was established in 1908, with a mission of "members working together to promote contractors, sub-trades & suppliers by maintaining high standards of ethics, education, safety, environmental practices & training, to create a progressive, competitive construction industry, in the industrial, commercial & institutional sectors."

The WCA is a mixed trade association, with members such as general contractors, trade contractors, suppliers, manufacturers, architects and engineers.

Our members have access to in-house and electronic plans rooms, as well as access to plan and bidders lists, addenda, low bids & awards. We provide our members with a weekly published plans list and newsletter. Additionally, we publish a yearly Membership Directory, and a web directory.

Advice and perhaps a solution are available with our Labour Relations Services, as well as our Provincial and Municipal Representation and Lobbying.

We also offer our members free use of a meeting room, and a Commissioner for Taking Affidavits. We offer a wide variety of other services including contract documents for purchase, a library of reference material, a group insurance plan, a fuel discount program, a variety of educational programs, services and seminars. Additionally, whether you prefer golf, hockey, soccer or a barbeque, the WCA provides a large number of social events and meetings to allow members to network.

Founded: 1908

Members: 335

Contact Information

Jim Lyons
Executive Director

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Email: construction@wca.on.ca



ASSOCIATE MEMBER PROFILES

SHERRARD KUZZ LLP



Sherrard Kuzz LLP is one of Canada's leading employment and labour law firms representing the interests of management. Our clients are unionized and non-unionized, domestic and foreign, operating in both the public and private sectors, and ranging in size and complexity of operations from small, single-location, single-business enterprises to large, diverse, multi-site, multinational corporations.

Our unique approach to the practice of law has earned us recognition as the employment and labour law firm employers come to for practical, realistic, strategic and creative services.

We understand that we are service providers, whose principal mandate it is to assist our clients to achieve their business objectives, efficiently and lawfully.

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Council of Ontario Construction Associations
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